HARRY L. ALFORD 190 N. State Street, Chicago, Illinois

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1.

Ma

SHARRATS

NOVELTIES UNCLE TOMS CABIN PLIEBESEEN YOU BLIND

> FIVE IN IRELAND

11

Vol. 1

No. 10

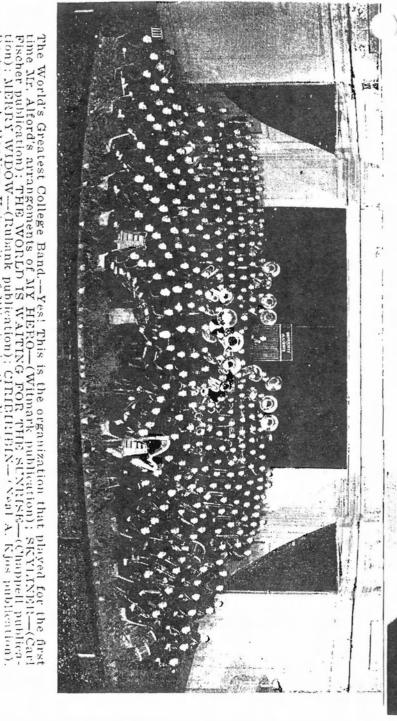
Novel sound effects in bands and orchestras are what the listeners want now-adays. No program is complete without them. Unique harmonizations, new placements of the instruments have brought about this change. No doubt, you have noticed these ideas worked out in Mr. Alford's arrangements of MY HERO, from the CHOCOLATE SOLDIER (Whitmark pub.), SKYLINER (Carl Fischer pub.), CIRIBIRIBIN and AH MARIA (Neal Kjos' pub.), MERRY WIDOW (Rubank pub.), and THE GRASS IS JUST AS GREEN (Forster pub.).

Comedy ideas always go over when properly produced. All of the Big Name Bands either local or on tour always use novelties; some of them are very laughable, such as BLIND MAN'S MOVIE, MUTINY, UNCLE TOM'S CABIN, HAUNTED HOUSE, and the latest one-I'LL BE SEEIN' YOU -just what audiences want. Many directors are not gifted with real showmanship, which means a person whose knowledge of human nature puts himself in his audiences' place-to get the other fellow's point of view and enjoy what his audi-

tors enjoy. This idea is developed in such novelties as are listed above; putting the director in

closer contact with by audience speaking to them directly during the rendition of such a novelty.

Harry L. Alford 190. N. State Street Chicago, Illinois



es! This is the organization that HERO—(Withmark publication); WAITING FOR THIS SUVILISE.
Waltion); CIRICIPIN— (Neal A

I'LL BE SEEIN' YOU

Solo Bb Trumpet CONDICTOR

(A Laughable "Git-away")

HARRY L. ALFORD

PROMRANG: The local band, which is composed of members of the nearby towns, including the town of MORSOW, has played an engagement at the STATE FAIR. Upon their return they are asked to play a selection in the clab. car of the train. At each of the station stops, various players leave the train for their respective humes, until there is no band, excepting the drummer and director.

The train leaves the Fair grounds. (Voice off stage through megaphone) -- All abourd' Next statum stop is CNION ILLE. Train starts ... Locumotive bell, exhaust, etc. At 1 conductor calls station. Train-gradually St ws down and stops .. Engine exhaust .. Bell .. Stide whistle, etc.)



Fine to twenty players leave their chairs with instruments, coming down the stage, and facing the and enve-Their conversation with director is as follows:)

1st Player: Do you know, Boss, lalways enjoy this ride | Disoctor: Like agreesed lightning " is right! What

IOONIONADAE? That's right; everybody enjoy's a trip to BER

2nd Player: That overture we played at the Fair today seemed to go like agreased lightning."

2 of Player: That's famny! Why is it that when people see

me going down the street with my girl, they say,

"lsn't she a vision?" And when they see you

Allegro Jaco

you did to that time . . it's too bad. Wby . . those spots where you had sixteen bars rest -you where playing all the time.

2nd Player: Well; -you don't pay me for resting, doyon?

5th Player: Are you going to send your boy to college

Director: No, I'm sorry; I can't afford it, but I bought

him a new Raccoon coat

this year?

(All exit lunghing . suying at LL BE SEEIN YOU") Instrumentation of Group B at discretion of the director. -14-

Treated the same as group A. All aboard-Next station stop is MUSHMOUTH JUNCTION. [Train starts-station call at \(\frac{1}{2}\). Train gradually slows down and stops .- Engine exhaust . Bell . Stide whistle, etc.)



Treuted the same as groups A and B. All aboard . Next station stop is DUCKFOOT CROSSING, Train starts ... station coll at III .. Train gradually slows down and stops .. Engine exhaust .. Bell . Stide who He. itc.



At this time, when a group of fine to timenty players comes down stage and convierse with the director, a HUMLARY LIVE Band may be introduced, playing from HARRY L. ALFORD'S "HONGARY FIVE IN LERMANY BOOKS specially arranged for the five instruments. Their conversation is as follows: wite cracks may be introduced, for instance;

Director: Well, boys, I don't want you to forget wrome to rehearsal next Thursday. By the way, how

shout playing No. 10 in the Red Books before leaving the train?

1st Player: O. K. ly me.

Allegro J: 100

Director: Louie, you start it. 2nd Player: Bin, zwei, drei, spiel! (At finish of No 10,

daylight-savings-time. (All exit laughing and waving to the director taying "IIL BE SEEIN YOU" next week. At this time, the drum mer and the director are the only ones left on the stage .)

-D-Treated the same as groups A, B and C. All aboard . Next station stop is MORROW, - Train starts . . station call at IV . Train gradually slows down and stops . Engine exhaust . Bell . Slide whistle, etc.



Drummer: (Standing) Do I understand that this is the town of MORRIAY? O. K. Take your drum and beat it.

Director: Dennmer: But I want to go tomorrow.

Director: I can't help it You've got to go now: Depruper: But the conductor told me to take this train

> to MORROW. Then you started a day early.

Drummer: But doesn't this train go to MORROW.

Director : Sure it does, but you'll have to sleep some place else to-night.

Won't I get to MORROW tomorrow? Deummer: (Bewildered) Say, which one of us is cray? Director:

(Seriously) You see, it's very important Drummer: took this train to MORROW this afternoon,

so that I could get to MORROW today. Director: Yeal? Nice weather we're having nest acck, wasn't it?

Drummer: (Seriously) You don't understand. Im in a hurry and I'm afraid if I don't go to MORnow today, it will be too late. I really should have gone to MORRINV yesterday. Are you sure this train goes to MORROW. Of course, it goes tomorrow. It goes every-Director:

3rd Player: (In broken Garman) What is the matter

4th Player: I didn't know whether to play in common

5th Player: At sounded to me as if you were playing in

L'ane or four-four time

with you on that ALI EGRO ANDANTE!

Drummer: But if this is the last stop, where have we

come to? To MORROW. Director:

Drummer: I don't mean tomorrow, I mean right now. (Yelling impatiently) Right now! That's Director. where we are! This is the town of MORROW!

Drummer: Well why didn't you say so? I told you! was going to MORROW.

(Putting his arm around drummer and going towards exit) Alright, Buddy, if you want to go to MORROW, you'll have to go loday. Both exit)

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BLIND MAN'S MOVIE

Solo Bb Trumpet

latel too late! We dare not look

And so,unmindful of the storm

stoops, picks up Annabelle-She breathes! She lives!- the train went down the other track

way to the lit.

Wydne March

As for

Osleft for him todo
but shoot himself.

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NOVELTY

HARRY L ALFORD

But Henry and the old

gray mare race on-Henry dismounts- be

Heiuv and Annabelle

International Copyright Socured





NERO The Burning of Rome Fantasia

The Directors call this "a flash number." It was composed by the late CARLETON L. COLBY, who was the composer of that big phantasy entitled "HEADLINES." Any Band that desires a "wake-up" number like "1812," or the "FLYING DUTCH-MAN," but which lacks the technical difficulties, will find an exceptional substitute in "NERO." This number will be a standard in every Band's Repertoire. DOCTOR HARDING (below) was the first to play this number in manuscript. He gave it an excellent reading, and mentioned at the time: "This will be a lasting number; in other words, a Standard." Mr. Alford has made many exclusive arrangements for DOCTOR HARDING, who always strives to keep this marvelous band, which critics say is the WORLD'S GREAT-EST COLLEGE BAND, a "step ahead." Space does not permit showing the complete thematic.

(Continued on page 7)



Dr. A. A. Harding Director of Bands University of Illinois Urbana, Illinois

Dedicated to Dean Stevenson

UNCLE TOM'S CABIN





There is a money back guarantee on every number in this miniature pocket catalog.

NERO appears on page 22. Order it today if you wish a VERY MOD-ERN. FLASHY FANTASY.

I'LL BE SEEIN' YOU A Laughable "Git Away"

Here is a Comedy Number which is "worth its weight in gold." The idea is taken from that old comedy song-"IF YOU WANT TO GO TO MORROW, YOU'LL HAVE TO GO TODAY."

Many bands have written in for a number of this kind, which can be used as an encore—just before the intermission.

Full directions and dialogue are on pages 2 and 3.

We quote a letter that we received from MR. KING (page 9):

"With the competition of the radio and the 'high-powered' jazz band to consider, the municipal band has to (Continued on page 9)



Glenn Cliffe Bainum Secv.-Treas. of A.B.A. Director Northwestern University Bands Evanston, Illinois

SFARRES



NOTE: All must be done very aericusty. Soloists may use extravagant make-up, if desired The business must be perfectly timed with the music to avoid waits.

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International Copyright Secured

SEARPARE

bring its programs up to date and provide snappy entertainment as well as good musical programs in order to hold its audience.

"While we continue to play the well-known standard overtures, etc., we do also play some popular numbers and as many novelties as pos-

sible.

"The well-known novelty numbers by Harry L. Alford are the finest of their kind and are real applausegetters. Have always been a great admirer of Harry Alford, considering him one of our very finest arrangers and we can always find a place on our program for any new novelties from his pen.

"With sincere wishes for the suc-

cess of Harry Alford,

KARL. L. KING."

HAUNTED HOUSE Descriptive Fantasia

Do you wonder, after spending the night in a haunted house, that he signed the pledge? Take a look

(Continued on page 11)



Karl L. King
Past Pres. American
Bandmasters Assn.
Director Fort Dodge
Municipal Band
Fort Dodge, Iowa

SFARRES

The Wedding of Heinie and Kathrina



SHARPANDER

at the melody at the rehearsal mark No. 3, page 14, in the thematic. Here is a melody that you will remember—and so will your audiences. The harmonizations are in keeping with the idea—weird—etc. You will be more than pleased with a novelty of this kind.

Captain Howard C. Bronson (page 13) uses this number with tremendous success. Quote: "Have you another number on the order of the HAUNTED HOUSE? Believe me, that certainly is a 'knock-out'; and your HUNGRY FIVE SETS are great. Send me a catalog so I can keep a check-up on you. Heard the U. S. Marine Band broadcast your SKYLINER, and what a descriptive March that is! And did they play it!"

Hardly a day passes without a

request for this number.

MESSAGE of the CHIMES A Tone Poem

This number appeared on the Contest List, and has proven quite a seller.

(Continued on page 13)



Ray F. Dvorak
Director University of
Wisconsin Bands
Madison, Wisconsin



CIRCUS DAYS

SOLO BI TRUMPET

Descriptive Overture

HARRY L. ALFORD

SYNOPSIS: Morning of the Circus. Train Whistle in distance. Train approaches Unbeating Confusion To the Circus Grounds Tents up. Paralle down Main St. Open Air Exhibition. Sule Now Freaks. Through the Menagries to the Big Top. Grand Entry. Actial Act. Pony Act. Cowboy Act. Chasses Act, Hippodrems Races. ALL OVER Finals.



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Something new for a concert program.

A slow number with a story. Invaluable for many special occasions where music of a serious character is desired.

Ambitious young bands who have progressed beyond the "REVERIE" stage of development will find much to interest them in the chromatic harmony of this TONE POEM. It has a chime obbligate that is very outstanding, still, it may be omitted.

On page 24 the thematic shows the first page. HENRY FILLMORE (page 27) was the first to feature this number on his programs. Quote: "Bands using this number will find many surprising effects. It is different. The chromatic harmony is what got me. It is eleverly arranged."

MUTINY An Argument

Here is a REAL, HONEST-TO-GOODNESS NOVELTY. Just study the thematic (page 8) and you'll (Continued on page 19)



Captain
Howard C. Bronson
Director Kable Bros.
129 Infantry Band
Mt. Morris, Ill.
President U. S. Army
and Navy Bandsmen's
Association
Mt. Morris, Ill.

13



The Haunted House

SOLO BITRUMPET

Descriptive Fantasia

CARLETON L.COLBY

SCENARIO

The Town Cut-up, being well primed with Liquid Courage, accepts a wager that he dare not apend a night in the Haunted House. Jaunily proceeds on his way, mercily whisting to accentuate his insifference. Enters the house at the stroke of 12; makes himself comfortable, exceptibing accentuate his insifference. Enters the house at the stroke of 12; makes himself comfortable, exceptibing accent. — *Heavy Footsteps a-*Just Imagination' back to sleep. A Dishabiral Serrech-Fiendish Laughter-Doors-Slamming, Caratyres with Fear's Pepuldual Grosson. Dim Figures of Filling Phantomer. The Weird Waite the Waiting Wraiths. Reinforcements of Misshapen Creatures out of Nightmares accompanied by Prize. Eshibits from the D.T. Zoo feelede on our Hero's Immediate Desiruction. Making a super human effort, he escapes from the room. Groping in the dark. Hears the Unholy Horde stealthly approaching Caniforated our Theybonhus heels. Jumps through window pursued by an Army of Gublina. Reaches the Street; greeted by the laughter of his Friends. Signs the Ptedge.



SFARPOFFATS

GREATEST OF ENTERTAINMENT VALUE

This is the first announcement of a new set of books, entitled "HUNGRY FIVE IN IRELAND." It has new clever arrangements of the good old familiar Irish melodies. Up-to-the-minute wisecracks, instrumental solos, sentimental ballads, a complete radio skit, introducing comedy, dialogue, and songs, such as MINSTREL BOY. KILLARNEY, COME BACK TO ERIN, WEARIN' OF THE GREEN, ROCKY ROAD TO DUBLIN, THE LANDING OF PADDY WHACK, THREE LITTLE IRISH MAIDS, THE KERRY DANCE, LAND OF THE SHAMROCK, THE HARP THAT ONCE THROUGH TARA'S HALL, BELIEVE ME IF ALL THOSE ENDEARING YOUNG CHARMS. OLD ERIN SHORE, IRISH WASHERWOMAN. LONDONDERRY AIR, I'LL TAKE YOU HOME AGAIN KATHLEEN, OH, OH, OH, OH, BELLS OF KILDARE, MICKEY BOY, IRISH COPS ON PARADE, and MOTHER MACHREE, overture.

Suppose you want a sure fire novelty encore, such as BELIEVE ME IF ALL THOSE ENDEARING YOUNG CHARMS, to be used as a cornet solo—you have it! An arrangement that sounds like a PIPE ORGAN. And listen to this! As the majority of High School Bands or Orchestras have either a girl or boy soprano, just put on OLD ERIN SHORE—and watch the result! If this is not a REAL NOVELTY—we'll miss our

Here is another idea for a real novelty: Costume your players as Irish policemen, and call them the FIVE MUSICAL COPS. Open this little skit with MINSTREL BOY. Give the audience a few comedy wise-cracks; then go into KILLAR-NEY—marching off stage on the last few measures. Of course, there will be an encore.

When the players are downstage, use a few more wise-cracks, finishing with WEARIN' OF THE GREEN, again marching off stage on the last few measures.

The radio skit in the back of the books can be used for broadcasting, concerts, banquets, and any home talent entertainment.

The Manuscripts were played, before they were engraved, by the famous original HUNGRY FIVE BAND—HERR LOUIE and the WEASEL (pictures page 16 & 17) and were enthusiastically received.

Order this new set today.

Price \$2.50 per set of five books. Sold separately. Fifty cents each, including wise-cracks and radio skit.

These Parts to be Cut Out and Played to Give You an Idea of the Simplicity

Nowhere will you get such entertainment value-instrumental solos, duets, trios, comedy songs, ballads,

wise-cracks, radio skits, and dance encores. Each set is Costume your players.

crowded with novelties; cash in at the various Clubs, Stags, Hotel Floor Shows, Taverns, and Home Entertainments. Simple to play.



The Wensel





Herr Louie





(Sop.Sax.) Tempo di Waltz



SFARRASE

HUNGRY FIVE IN GERMANY

Complete set of Five Books \$2.50 Each Book 50c Including Wise Cracks



Cut out the parts on pages 16 & 17. Play them over. This will give you an idea of the simplicity.

CONTENTS

Jetzt Gehts Los; Um Die Ecke Rum; Nacht Leben; Bier Her, Bier Her!: Lustig und Zufrieden; Ein Rundgesang; Wir Sind Die Sanger Vom Schwartzwalde; Student Auf Einer Reis'; Hi-Le-Hi-Lo; Kommt Ein Vogel Geflogen; Die Lorelei; Grad Aus Dem Wirtshaus; Auf, Singet und Trinket; Lauterbach; Trink Mir Noch a Tropfche; Im Tiefen Keller Sitz Ich Hier; Die Wacht Am Rhein.

1NSTRUMENTATION
1st Bb Clar., 2nd Bb Clar., Bb Trumpet, Trombone, Eb Bass.

HUNGRY FIVE IN SPAIN

Complete set of Five Books \$2.50 Each Book 50c



A vocal score is added to this set, which contains songs, comedy, plays, guitar chords, etc.—

CONTENTS

Finale to William Tell (Overture); Down in a Valley in Spain; Toreadore; Let's Co; Santiago; Comedy Song and Dance; La Sorella; Gig-o-Lo; That's Me; Adios; Marbella (Wallz); Tortosa (March); Espana (Waltz); Estudiantina (Waltz); Granada (March); La Rosa (Serenade); The Pirate (March); La Paloma; Carmena (Waltz). Habanera (From Carmen); Cardova (March); Sobre Las Olas (Waltz); Sirena (Vamp); Navarre (Folk Dance); Matadore; Valverda (Overture).

1st Bb Clar., 2nd Bb Clar., Bb Trumpet, Trombone, Bass.

see for yourself that this is a masterpiece. See how those three well-known melodies are woven together for the finish in rhythm. Most of the big name bands use it with wonderful success.

Don't wait till you have heard it. You be the first to use it locally.

WILLIAM D. REVELLI, (page 28) Director of Bands at Ann Arbor University, was the first to use it. Quote: "If you have any more numbers like MUTINY, put me down for six copies. Such novelties are not published every day."

CLOWNETTE Novelty

You'll be surprised at this number. Look at the Introduction (page 20) and at A. Here is a melody you CAN'T forget. At C—the accompaniment is somewhat different.

In the thematic it does not show. D—a work-out for horns and trombones in syncopated form.

(Continued on page 21)



A. R. McAllister
President National High
School Band Association
Director Joliet High
School Band
Joliet, Ill.

19

SHARPESTE

Clownette

SOLO BI TRUMPET

SFARRANGERIS

E-baritone variations with stop accompaniment; and then the finish in Cb.

This was written for Merle Evans, bandmaster of the BARNUM AND BAILEY CIRCUS, as a feature for one of the headline acts. Harold Bachman was the first to play it.

You should have this novelty. Order it today and don't forget our money back guarantee.

Sorry we have no picture of Mr. Evans—but, next time.

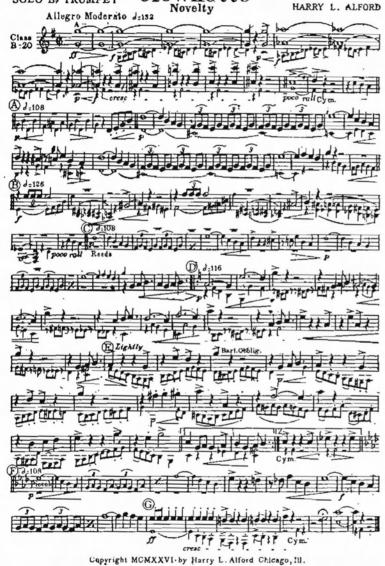
FLIRTING SHADOWS Entr' Acte

Look over this thematic carefully (page 26). It is one of those simply constructed melodies that is very pleasing, and the arrangement is well-balanced.

It has been broadcast many times, especially by LIEUT. CHARLES BENTER, (page 25) U.S. Navy Band. Quote: "The novelty numbers you arranged for me, especially FLIRT-ING SHADOWS, BITS OF HITS OF

(Continued on page 23)

John Barabash Director Harrison High School, Prize Winners of Chicago Chicago, Ill.





SFARRES

NERO The Burning of Rome

Solo Bb Trumpet

FANTASIA

CARLETON L. COLBY

At the Palazo of the Emperor Nero, Proparations for the Pestival. Enfairs announcing the arrival of the guests. March of the Prestorian Guards. Enfance of the Pantoministiand Dancers. Dance of the Ethiopian Staves. Dance of the Plower Maidens. The Alafm of Fire. The Pestivities continue and Nero recites a dramatic ode of his own composition as. Rorke



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OTHER DAYS, and HERE COMES A SAILOR, are just what I expected them to be—fine! Am going to use them on my next tour of the United States."

UNCLE TOM'S CABIN A Radio Movie

FRANK SIMON (page 23) has broadcast many of Mr. Alford's arrangements. The outstanding one was UNCLE TOM'S CABIN.

Mr. A. N. Benn, Secretary and Treasurer of the South Shore Country Club, (one of Chicago's most exclusive clubs) complimented MR. SIMON on his broadcast. Mr. SIMON'S reply was: "I am glad that you enjoyed Harry L. Alford's UNCLE TOM'S CABIN. Mr. Alford is a very good friend of mine, and I need not tell you—is a very excellent musician. I always enjoy playing compositions and arrangements by Mr. Alford, as do all the members of my organization."

(Continued on page 25)



Frank Simon
Past President A.B.A.
Director Armco Band
Middletown, Ohio



SFARRESE

The Message Of The Chimes

A Tone Poem

The Weary Wanderer rests for a moment on the banks of a wide river. The sound of distant chimes brings memories of the quiet Bunday mornings of his own youth, the soleme procession of church-goers, the inspiring music of the great organ and the voices of the choir. He thinks with bitterness how he has disregarded the teachings of his youth, and as

"Old Hopes which long in the dust have lain Old dreams come thronging back again,"

with a sudden resolve, he'rises and turns in the direction of his home-town, while the crames atill ring out their message of hope and cheer.



CIRCUS DAYS Descriptive Overture

This is a great seller—a Descriptive Overture. How the "little ones" enjoy this, as well as the "grown-ups."

Look at the SYNOPSIS. A complete CIRCUS DAY told in music. The drum part contains the BAL-LYHOO CONDUCTOR—(Page 12.)

JOHN BARABASH (page 21) gave a wonderful reading of CIRCUS DAYS on one of his programs. Quote: "I have played several of your novelties with my Harrison High School Band, and found them excellent for all balanced programs. I find that the novelties go over bigger with the audiences than any other kind of numbers. I appreciate your service in enriching the literature of band music, and I hope that you will continue this work for a good many years."

(Continued on page 27)



Lieutenant Charles Benter Director U.S. Navy Band Washington, D. C.

Flirting Shadows

ENTR' ACTE

Solo B Trumpet



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THE WEDDING OF HEINIE AND KATHRINA

Humoresque

This is a GREAT comedy. You can't go wrong — "no-how"; and what a seller!

Study the thematic carefully, and you will quickly see its possibilities.

We suggest that you use it at the end of your program, and have in mind that old saying, by that great showman, GEORGE M. COHAN: "Always leave them laughing, when you say goodbye."

RAY DVORAK (page 11) was the first to play this Comedy. Quote: "The Bandmaster's Folio, which contains the 'real' hits from the Big Ten Universities, that you arranged and which is published by Melrose Bros., is the LAST WORD in College March Songs. The instruments are so placed that they are playable from 8 to 60 players. I also want to congratulate you on the number MY HERO, which we used here as a Massed Band Number with nearly 700 players. That WEDDING OF HEINIE number is a scream."

(Continued on page 28)



Henry Fillmore Director Cincinnati Band bearing his name Cincinnati, Ohio



THIS AND THAT

If you have melodies of your own that have merit, Mr. Alford will be glad to arrange them for various combinations of instruments or voices for publication or exclusive use. The cost is nominal, being regulated by the length and construction of the material.

Pictures of yourself and your organization are always welcome. Wrap them carefully.

If you have friends who would be interested in receiving SHARPS & FLATS, their addresses would be appreciated.

Good musicians are made by the music they play. A good novelty on every program is always acceptable, especially if humorous.



Wm. D. Revelli Director of Bands Ann Arbor University Ann Arbor, Michigan



MISERY RAG

A Rugtime Travesty on the Famous Miserere from "II Trovatore" CARLETON L COLBY Solo or 1st Bb Cornet

SEXTETTE

D. S. al Fine

A Ragtime Travesty on the Solo or 1st Bb Cornet -"Sextette from Lucia" HARRY L. ALFORD

PANAMA PACIFIC

MARCH HARRY L. ALFORD

(Published For Plane) Solo Bi Cornet (Conductor) Copyright MCMXXVI by Harry L. Allord, Chicago.

To Al Sweet who gave the Title

Roll 'Em Up (DRUM SOLO)

Solo Bb Cornet HARRY L. ALFORD One Step or Fox Trot

Copyright MCMXXII by Harry L Attord HARRY L.ALFORD, State-Lake Bldg , Chicago, Lil.

PRICE LIST

CALL OF THE ELK (March)	.75
LAW AND ORDER (March)	.75
LUCY'S SEXTETTE (Novelty)	.75
MISERY RAG (Novelly)	.75
PANAMA PACIFIC (March)	.75
ROLL 'EM UP (Novelty Drum Solo)	.7.5
CLOWNETTE (Norelty)	1.00
FLIRTING SHADOWS (Entr' A (c)	1.00
BLIND MAN'S MOVIE (('omedy)	1.25
I'LL BE SEEIN' YOU (('omedy)	1.25
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CIRCUS DAYS	3.00
NERO	3.00
THE HAUNTED HOUSE	3.00
THE WEDDING OF HEINIE AND	
KATHRINA	3.00

EXTRA PARTS

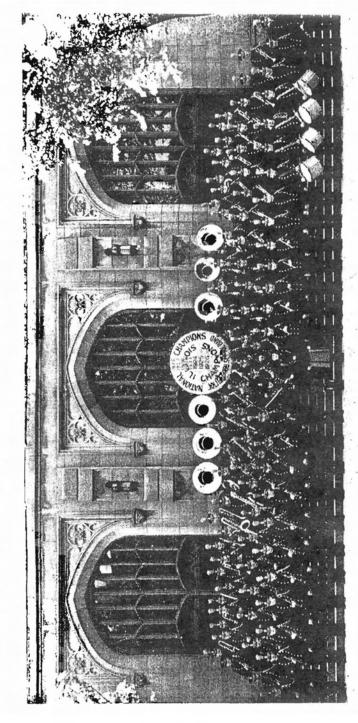
The cost of extra parts is regulated by the number of printed pages. For instance two (2) pages of a concert number $9\frac{1}{2}\times12\frac{1}{2}$ is 20c—three (3) pages cost 25c—four (4) pages is 30c per part. Octavo size $7\times10\frac{1}{2}$ is 15c per part. March size $5\frac{1}{4}\times6\frac{3}{4}$ is 10c per part.

HERBERT L. CLARKE, Past President of the American Bandmasters' Association, is a celebrated name in the history of American band music. His sensational performances as cornet soloist with John Philip Sousa won for him the title of "World's Premier Cornet Soloist." He was Sousa's assistant conductor for twenty-five years, and is now conductor of the Long Beach (California) Municipal Band, which plays daily concerts the year around, free to the public.

We quote a letter received from Mr. Clarke. "Dear Harry:

Your Novelty March, CIRIBIRIBIN (published by Neal Kjos), reached me safely for which I thank you. It will be programmed later on, as we make out our weekly programs two weeks in advance for the radio and press. Played it at rehearsals, and all the boys liked it. The arrangement is, as usual, an 'Alford,' which cannot be beat. It will be broadcast over station KGER, Long Beach, California. I will let you know the date.

Herbert."



HIGH